City of Hart, Michigan
TIFA Board
October 18, 2022, 1:00 PM
Hart City Hall Community Center, 407 State Street, Hart, Michigan

NOTICE OF PUBLIC MEETING

TIFA Agenda

1. Call to order
2. Roll Call; B. Hegg, G. Goldberg, Tracey Lipps, Nichole Kleiner, Deborah Windell, S Hegg, Amy Trudell
3. Approval of Agenda
4. Public Comment
5. Approval of September 2022 Minutes
6. Approval of September 2022 Financials
7. Action Items
    a. Board member terms
    b. Appoint TIFA officers (chair, co-chair, treasurer, secretary)
    c. Authorize application to the MEDC for Match on Main Grant in the amount of $_____ on behalf of _____ (business).
    d. (1) authorize the acquisition of the real property commonly known as 3 East Main Street, 15 East Main Street and 15 Courtland Street in the City of Hart at a purchase price of $20,000, plus associated closing costs; (2) approve the form of contract for sale of real estate with such changes as the Chair and Secretary of the TIFA (in consultation with TIFA legal counsel) deem necessary and in the best interest of the TIFA; and (3) authorize and direct the Chair and Secretary of the TIFA (or his or her designees) to take such actions necessary for the acquisition of the real property by the TIFA including, but not limited to, proceeding with due diligence on the property, the execution and delivery of any and any such contracts, certificates and documents, and payment of the purchase price and related closing costs."
    e. Budget for Christmas Décor
8. Discussion Items
    a. Private property attachment agreement
    b. Ceres Property Update
    c. Walker Demo
    d. Downtown Speaker System
9. Member Comment
10. Adjournment - *next regular meeting November 15, 2022*

CITY OF HART
407 S. STATE ST.
HART, MI 49420

TAX INCREMENT FINANCE AUTHORITY (TIFA)
September 20, 2022, at 1:00 pm

MINUTES

Call to Order: Windell called the meeting to order at 12:59 pm. Voice rollcall was then taken.
Members Present: Bill Hegg, Tracey Lipps, Deborah Windell, Scott Hegg, Amy Trudell
Members absent: Gale Goldberg
Others present: Nichole Kleiner, George Sadler, Rob Splane, Greg Dould, Travis Larson
Approval of Agenda: Motion by S Hegg, supported by Trudell to approve the agenda with the addition of item a. iv. Sadler Property Improvement Grant Request. Motion carried.
Public Comments: None
July Minutes: Motion by Trudell, supported by Lipps, to approve the August 2022 minutes. Motion carried.
Financials: Motion by S Hegg, supported by Lipps to approve August 2022 financials. Motion carried.
Action Items:

1. **Property Improvement Grant Requests**
    a. Dold – 69 S State St requested $5,875 for 50% of brickwork & sidewalk repairs on private property. Motion by B Hegg, supported by Lipps to award 69 S State St a TIFA property improvement grant in the amount of $5,000.
    b. Zeiger – 27 S State St requested $15,250 for 50% of new roof. Motion by B Hegg, supported by Lipps to award 27 S State St a TIFA property improvement grant in the amount of $13,500.
    c. Larson – 308 E Main St requested $7,401 for 50% of siding. Motion by B Hegg, supported by Lipps to award 308 E Main St a TIFA property improvement grant in the amount of $5,000.
    d. Saddler – 211 E Main St (an addition to agenda) requested $18,500 for 50% of siding. Motion by B Hegg, supported by Lipps to award 211 E Main St a TIFA property improvement grant in the amount of $16,500.
2. Motion by S Hegg, supported by Trudell to **authorize Nichole Kleiner to apply for MEDC Match on Main Grant**, starting with local grant applications to be reviewed at October meeting. Motion carried.
3. **Wayfinding Bid Selection** – after reviewing wayfinding bid proposals, motion by Trudell, supported by B Hegg to award the bid to Signplicity, the lowest bidder in the amount of $166,021 with TIFA's portion totaling $$71,533, using the higher grade materials. Motion caried.
4. **Streetscape & Parking Lot Design Bid Selection –** after reviewing bid proposals, motion by B Hegg, supported by Lipps to award bid to lowest bidder, Prein & Newhoff in the amount of $32,200. Motion carried.
5. **Reallocate project funds –** project fund budgeted amounts were adjusted to reflect actual amounts after bid selection.

Discussion Items

1. **Downtown Garbage Containers & Enclosures** – motion by Windell, supported by B Hegg to allocate $3,500 for two dumpster enclosures in parking lot #3 with north enclosure in the center of lot and south enclosure in parking spaces near flower bed. Motion carried with a nay by B Hegg.
2. **Merging HEART & TIFA Boards** – it was brought up by Nichole that most of the topics discussed at TIFA meetings are the same topics as HEART meetings asking the board how they would feel about merging the boards. B Hegg suggested calling it a partnership indicating that has been done in the past with Main Street. S Hegg and other members questioned how that would work with bylaws, etc and Splane offered to provide more detail on how it would work.
3. **Ceres Property Update** – Nichole reported that closing documents have been drawn up, waiting for CERES attorney to review.
4. **Sidewalks** - no change reported by city manager Splane. Trudell expressed her disappointment.

5. **Canopy** – Splane reported that the canopy is not going to work at the proposed location. After discussion and disappointment from the board it was decided to consider the canopy in the streetscape design.
6. **Walker Demo** – Nichole reported that we're waiting to hear back from the grant administrator on whether or not the city will have to re-open the RFP for demolition since no bids were received. Hallack is working on a bid for us.
7. **Downtown Speaker System** – the owner of the company that we planned to purchase the wireless speaker system through has stepped back from the business due to an illness – seeking other vendors.

Communications From Members: B Hegg stated that he would like to see Dryden Street finished/paved to provide another way out.
Adjournment: Motion by Wendell, supported by S Hegg, to adjourn the meeting at 2:34 pm. Motion carried.

The next regularly scheduled meeting is October 18, 2022, at 1:00 pm.

Respectfully submitted,

Nichole Kleiner
Community & Economic Development Director

THE HUNTINGTON NATIONAL BANK
PO BOX 1558 EA1W37
COLUMBUS OH 43216-1558

Huntington

CITY OF HART
TIFA ACCOUNT
407 S STATE ST
HART MI 49420-1259

Have a Question or Concern?

Stop by your nearest Huntington office or contact us at:

1-800-480-2001

www.huntington.com/businessresources

Huntington PublicFund Business Interest Checking *Account: -------9172*

Statement Activity From: 09/01/22 to 09/30/22

Days in Statement Period	30
Average Ledger Balance*	344,999.94
Average Collected Balance*	344,999.94

* The above balances correspond to the service charge cycle for this account.

Beginning Balance	**$327,835.74**
Credits (+)	**38,033.71**
Regular Deposits	38,003.39
Interest Earned	30.32
Debits (-)	**9,000.00**
Electronic Withdrawals	9,000.00
Total Service Charges (-)	**0.50**
Ending Balance	**$356,868.95**

Average Percentage Yield Earned this period 0.106%

Deposits (+) *Account:-------9172*

Date	Amount	Serial #	Type	Date	Amount	Serial #	Type
09/01	1,682.80		Remote	09/14	36,320.59		Remote

Other Credits (+) *Account:-------9172*

Date	Amount	Description
09/30	30.32	INTEREST PAYMENT

Other Debits (-) *Account:-------9172*

Date	Amount	Description
09/14	9,000.00	BUS ONL TFR TO CHECKING 091422 XXXXXXX1437

Service Charge Detail *Account:-------9172*

Date	Service Charge (-)	Waives and Discounts (+)	Description
09/15	.50		REMOTE DEPOSIT CAPTURE FEES

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Huntington

Service Charge Summary

Account:-------9172

Previous Month Service Charges (-)	$0.50
Total Service Charges (-)	$0.50

Balance Activity

Account:-------9172

Date	Balance	Date	Balance	Date	Balance
08/31	327,835.74	09/14	356,839.13	09/30	356,868.95
09/01	329,518.54	09/15	356,838.63		

In the Event of Errors or Questions Concerning Electronic Fund Transfers (electronic deposits, withdrawals, transfers, payments, or purchases), please call either 1-614-480-2001 or call toll free 1-800-480-2001, or write to The Huntington National Bank Research - EA4W61, P.O. Box 1558, Columbus, Ohio 43216 as soon as you can, if you think your statement or receipt is wrong or if you need more information about an electronic fund transfer on the statement or receipt. We must hear from you no later than 60 days after we sent you the FIRST statement on which the error or problem appeared.

1. Tell us your name, your business's name (if appropriate) and the Huntington account number (if any).
2. Describe the error or the transaction you are unsure about, and explain as clearly as you can why you believe there is an error or why you need more information.
3. Tell us the dollar amount of the suspected error. We will investigate your complaint or question and will correct any error promptly.

Verification of Electronic Deposits If you authorized someone to make regular electronic fund transfers of money to your account at least once every sixty days, you can find out whether or not the deposit has been received by us, call either 1-614-480-2001 or call toll free 1-800-480-2001.

Balancing Your Statement - For your convenience, a balancing page is available on our web site https://www.huntington.com/pdf/balancing.pdf and also available on Huntington Business Online.

sAppendix D: BUSINESS SCORING MATRIX, EXAMPLE

PLEASE NOTE: THIS BUSINESS SCORING MATRIX IS AVAILABLE AS A RESOURCE, IT IS NOT REQUIRED FOR APPLICATION SUBMISSION.
Local entities can rank and prioritize eligible businesses within their districts using whatever transparent process they see fit.

How to use this tool:

1. Determine if/how you want to prioritize your business applicants locally (examples below).
2. Once you've decided which supplemental factors will be used for your local evaluation, update the Local Business Worksheet document.
3. Finalize, distribute and then collect the Local Business Worksheet from interested businesses.
4. Use the Business Scoring Matrix (below) OR your own scoring document to determine if a business is eligible for funding.
5. Use the Business Scoring Matrix (below) OR your own scoring document to determine if a business meets your local priorities for funding.
6. Select the business for inclusion with your application.



HELPFUL HINT

Have multiple businesses interested in Match on Main Funding? Here is a list of potential local considerations you could apply when priotizing business applications.

- Years in business (Example: Has been in business between 1 – 3 years)
- Number of employees (Example: Has under 5 employees)
- Industry sector (Example: Will only consider restaurants for our local application)
- Business is considered a district "anchor"
- Business industry aligns with the Community's Transformation Strategy, market data, or other recruitment priorities
- The business has received a local incentive in the past (Example: The business has received a DDA Façade grant in the previous three years)
- The business actively participates and is open during downtown events
- The business has utilized resources through the Michigan Small Business Development Center or other small business resource provider in the last 12 months
- The business had annual revenue (company-wide) of under a certain amount (Example: The business had an annual revenue in 2019 of under $500,000)
- Or other considerations as identified by the community.

EXAMPLE BUSINESS SCORING MATRIX ON NEXT PAGE

Business Scoring Matrix

	Step 1: Business Eligibility Verification								Step 2: Local Consideration				Step 3: Selected for Funding		
	MEDC Eligibility Criteria								Local Eligibility Criteria				Meets MEDC Eligibilit	Meets Local Eligibilit	Recommended for
Name	Business is located within the boundaries of the community that the applicant serves	Business is located within a traditional downtown, historic neighborhood commercial corridor, or area planned and zoned for concentrated commercial development that contributes to a dense mixed-use area with multi-story elements	Business sells products or services face-to-face AND has a physical brick and mortar store front	The business is operating as a for profit or non-profit	The business is headquartered in Michigan	The business is **NOT** a franchise, located in a strip mall, a "big box" retailer, or a business whose primary sales come from marijuana, CDB, and/or tobacco	The business has **NOT** received Match on Main grant funds within the last 24 months (This DOES NOT include Match on Main – COVID-19 award)	The business will have, or intends to have, control over the site for which they are applying for	Business has completed Local Business Worksheet **AND** has identified an eligible project	Local Priority #1	Local Priority #2	Local Priority #3	Put an X if the business qualifies	Put an X if business meets local eligibility	Recommending Business for Funding

possible pts	*required*	*required*	*required*	*required*	*required*	*required*	*required*	*required*	*required*				*required*	*required*	
Morningside Pallet Merchandise	yes	yes	yes	yes	yes	yes	yes	yes	yes				x	x	
Install Gondola racking to replace the tables that we are currently using. With the additional space that the racking will provide for the store, we will be adding additional inventory.															
Pixel Grafix	yes	yes	yes	yes	yes	yes	yes	yes	yes				x	x	
This grant will allow me to purchase advance inventory to ensure my customer's needs are met in a timely fashion. Business customers come to me because I can enhance and produce their material for their livelihood, which is most generally time sensitive. Freeing me up to work on staff increases for potential future growth. Being able to purchase inventory in advance, allows me to purchase at quantity discounts thus taking advantage of lower prices today and prevents holding up production.															
Kristi's Pour House	yes	yes	yes	yes	yes	yes	yes	unknown	incomplete app				x	x	
New refrigeration equipment to replace 45-yr old walk-in cooler. New unit will be more efficient, save on repairs and electric bill.															

Appendix C: Local Business Worksheet

Match on Main
Local Business Worksheet
City of Hart Economic and Redevelopment Team

Local Business Worksheet		
Point of Contact	First and Last Name: GEORGE P. SADLER	
	Email: GPsadler@frontier.com	
	Cell Number: 231-907-0557	Office Number:
	Best way to contact: ☒ Email ☒ Cell Phone ☐ Office Phone	
	Business Role: ☑ Owner ☐ Employee ☐ Other: Please describe your role	
Business Information	Legal Business Name: K & G MANAGEMENT LLC	
	dba (if applicable): KRISTI'S POUR HOUSE	
	Street Address: 211 E MAIN	City: HART
	State: MI	Zip Code: 49420
	Employer Identification Number (EIN): 47-1551072	
	Date of Business Formation (filed with LARA): 8/7/2014	
	If sole proprietor, check here ☑	
	Business Type: ☐ Retail ☒ Restaurant ☐ Service ☐ Other	
	Please select the 4-digit NAICS Code that best represents your industry:	
	☐ 4421 Furniture Stores ☐ 4422 Home Furnishings Stores ☐ 4452 Specialty Food Stores ☐ 4461 Health and Personal Care Stores ☐ 4482 Shoe Stores ☐ 4483 Jewelry, Luggage, and Leather Goods Stores ☐ 4511 Sporting Goods, hobby, and Musical Instrument Stores ☐ 4512 Book Stores and News Dealers ☐ 4523 General Merchandise Stores, including warehouse clubs and supercenters ☐ 4531 Florists ☐ 4532 Office Supplies, Stationary, and Gift Stores ☐ 4533 Used Merchandise Stores ☐ 4539 Other Miscellaneous Store Retailers ☐ 7223 Special Food Services ☐ 7224 Drinking Places (alcoholic beverages) ☒ 7225 Restaurant and other eating places ☐ 8121 Personal Care Services ☐ 8129 Other personal services ☐ Other: Please identify 4-digit NAICS if not listed above. _____	
	Is your business a for-profit entity? ☒ Yes ☐ No	

	Is your business headquartered in Michigan? ☑ Yes ☐ No	
	How many **FULL-TIME** employees does your business currently have? (If you are a sole proprietor, please say "1")	Full Time 14
	How many **NEW** jobs are going to be **CREATED** by your business as part of this project (full and part time)?	Full Time 1 Part Time 4
~~***For New Businesses (in operation 12 months or less)***~~	Identify the total square footage of the space the business is/will occupy:	Exterior Square Footage: Interior Square Footage:
	How long had the space being activated been vacant or underutilized?	
	When did the business open? Or when does the business plan to open?	
For Existing Businesses (in operation more than 12 months)	Identify the total square footage of the interior space the business is occupying: 4600 SF	
	Identify the total square footage of any NEW (currently vacant or underutilized) space being activated?	Exterior Square Footage: 2100 Interior Square Footage: 2000
	How long has the space being activated been vacant of underutilized? 9 years	
Required Business Plan Submission	• New businesses (operating 12 months or less) are **REQUIRED** to provide a copy of a detailed business plan that has been reviewed by a third-party small business resource provider as part of the Match on Main application. • Existing businesses (in operation more than 12 months) have the OPTION to provide a business plan as part of the project application. • Reference the Match on Main Program Guide for Business Plan elements that need to be included.	
Business Location	Is your business a brick-and-mortar storefront with face-to-face operations located within your community's traditional downtown, historic neighborhood commercial corridor, or an area planned and zoned for concentrated commercial district? ☒ Yes ☐ No	
	Does the business lease the space it resides in? ☐ Yes ☒ No If yes, what is the remaining lease term?	
	Does the business or business owners own the building it is located in? ☒ Yes ☐ No	
	What is the current taxable value of the property? 198 K	

Project Scope	*Please describe the scope of the project, including specific activities or expenses, that you are seeking to fund through the Match on Main program. Explain how the project scope aligns with the budget and cost estimates provided within this application. Additionally, describe why the Match on Main funds are needed in order for this project to come to fruition.*	
	Proposed start date:	
	Proposed completion date:	
	Eligible Activities Being Considered as Part of the Project Scope (Check all that apply): ☐ Technical Assistance ☐ Interior Building Renovation ☐ Permanent or semi-permanent activation of outdoor space ☐ Permanent or semi-permanent business infrastructure related to COVID-19 recovery efforts ☐ General marketing and/or technology ☐ Other _____	
Project Budget	Grant Request:	**TOTAL D**
	Total Project Cost: (a minimum 10% match is required)	**TOTAL A**
	Source(s) of matching funds:	

	Provide a detailed list of all items and cost of the work to be performed or the items to be purchased that will support a reimbursement request from the Match on Main dollars. Be specific by providing vendor, items and quantity, and cost.		
	Vendor	**Item / Quantity**	**Cost**
	Webstaurant Store	(#1) 1 Freez	12534.62
	Webstaurant Store	walkin (#2) 6x9x6'7	13549.00
	See Attached		
	Insert additional lines as needed.		$ 260836
	REQUIRED: Attach project Cost Estimates from a Third-Party that reflect total private investment. Private investment includes any non-Match on Main funds that will be leveraged to implement the project within 6-months of an executed grant agreement. All costs associated with the proposed project should be reflected in the required third-party cost estimates.		
	REQUIRED: Provide a minimum of three photos that represent the scope of Match on Main request; this should include at least one exterior photo and at least one photo of the interior of the space.		
Private Investment	*Is your business meeting the required minimum cash match of 10% of the Match on Main grant request? Additionally, please describe any additional private investment - outside of the Match on Main grant request - that was or will be necessary for the completion of this project (i.e. any additional site improvements, furniture, fixtures, and equipment, or other business needs).*		
	We will Provide Add'l Monies For Up Date electrial For installion Aprox $2100.-		
	+ Site Prep For Install of New Walkin $900		
	Total amount of additional private investment for the project: (Excluding the Grant Request or Total Project Cost totals listed in the budget section). 3000.-		**TOTAL B** 3000.-

	Private Investment Calculation (Please note – all of these calculations will be included within the Match on Main application.)		
	Total Project Cost	$26083.67 26083.67	**TOTAL A**
	+ Total Additional Private Investment	~~2608~~	**TOTAL B**
	= Total Project Private Investment	$2608.37 3000.-	**TOTAL C**
	- Match on Main Grant Request	$23474.63 25,000.-	**TOTAL D**
	= Project Private Investment	$2608.37 3000.-	**TOTAL E**
Narrative Questions	*Please describe the anticipated impact Match on Main funds will have on your business.*		

With new refrigeration we CA replace 45year old Walk in. + will Be More efficent. - WakIn.

New Refrigeration (3 Door) will Replace 2 old - very undependable Refrigerators + will save on repairs + Monthy electric expences

	Describe any other tools, activities, technical assistance, or financial resources investigated to support this project and/or business operations. This may include other funding programs, owner-led improvements, traditional financing, local grants, analyzing the cost/benefit of the investment, consultation with local small business resource providers, market data, or national trends/ best practices. Why did you pursue or not pursue these avenues of technical assistance, business resources, financial resources, etc.?
	We will invest in improvement for seating By Removing 45 yr. old walk in cooler with New walk in + will Add Add'l Seating + save on already High elect Bills. Also By New walk in will Be vented outside + will save on Heating + Ac Costs through out the year.

	Describe how the execution of the proposed project will result in business growth. Please provide specific examples.
	By Adding Seating we will be able to Serve more people in a shorter time Saving on Elec. Cost will leave More Profits to reinvest in current operation
	Describe how the proposed project will result in increased efficiencies in operations and/or will result in the activation of underutilized or vacant space. Please provide specific examples.
	We will use Add'l space that will Be gained by Removing old walkin + can Add'l seating - By rearranging seating we will Be able to Add Add'l Booths U's - Bar seating - By Moving seating closer - we will have less travel by wait staff.

How is execution of this project anticipated to result in the creation and/or retention of jobs within your business? Please include at least the following information: number of jobs that will be retained and/or created (including owner/operator, if applicable), the type of jobs that will be retained and/or created, and whether the job(s) retained and/or created will be full or part time positions. Note that Match on Main is not evaluating projects based on the number of jobs created or retained, but simply would like to understand how projects will impact job creation and/or retention.

Being More efficent + lower utilities Cost will Help increase Available Funs For increasing hourly Pay + Be more efficent in serving + Seating Area's

Recognizing that Match on Main is a grant reimbursement program, how do you intend to cover the costs associated with your project prior to receiving reimbursement from the Michigan Economic Development Corporation? In your response, please be sure to include the total cost of the project, what sources of funds will be used to pay for all elements of the project PRIOR to Match on Main reimbursement, the amount of each funding source planned to be used and when funds will be available for each identified source.

We use Current Funds on Hand to Cover Costs Before Reimbursements We cumently Have Aprox. $145,000 CASh on Hand To Cover expenes To/For Add. Purchase.

	What is the timeline for starting and completing all project activities? Per the Match on Main Program Guide, projects must begin prior to submitting a formal application for Match on Main funding and, if awarded, must be completed within 6 months of grant execution.	
	If we get grant. + Equipment is Avalble we will order right Away + Have Installed with in 2 Month	
Additional MEDC Program Requirements	**Match on Main Program:** Match on Main is a grant program for small businesses and has awarded two previous funding rounds. (This does not include the Match on Main – COVID19 Response Program). Please verify that you HAVE NOT previously been awarded Match on Main funding. Find a list of previous grantees here: https://www.miplace.org/small-business/resources/ .	☐ Yes, I have received Match on Main funding previously. ☒ No, I have not received Match on Main funding previously.
	Ineligible Business Types: The Program Guidelines outline a number of ineligible business types including franchises (including independent contractor agreements), businesses located in strip malls (unless located in an area zoned and approved for future concentrated mixed-use development), "big box" retailers, businesses whose primary sales come from marijuana, CBD, tobacco, and/or any other businesses deemed ineligible by the MEDC.	☐ I understand ☒ I do not identify as an ineligible business
	Program Guide: The Match on Main Program Guide should be reviewed by the business owner prior to completing the Local Business Worksheet. Review the program guide here: https://www.miplace.org/small-business/match-on-main/	☒ I have reviewed the MOM Program Guide

	Reimbursement Grant Program: Match on Main is a reimbursement grant program provided to local units of government, downtown development authorities, or other downtown management or community development organizations who administer funds to the small business that applicant applied on behalf of.	☑ I understand
	Sub-grant Awards: Grantees will be required to enter into a sub-grant agreement with the small business being supported.	☑ I understand
	Compliance & Post-grant Reporting: If awarded, businesses will be required to complete compliance requirements and post-grant reporting.	☑ I understand
	Required Attachment – Third Party Cost Estimate: I have gathered and will submit a project cost estimate for proposed work that includes scope and total cost in a separate document.	☑ I have included these as part of my application submission
no photos	**Required Attachment – Photos:** I have provided a minimum of three photos that represent the scope of Match on Main request (including at least one exterior photo and at least one photo of the interior of the space	☐ I have included these as part of my application submission
Local Questions & Considerations	In what ways have you supported the Hart community and its downtown?	
	We have operated At same location for 9 Years & have Alway supported AllCommuty + down town Projects	

WebstaurantStore

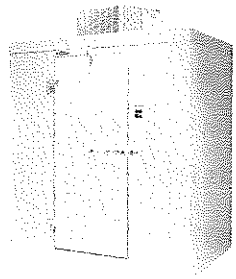
Search

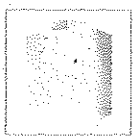
Free Shipping & Net 30! Learn More

#2

Norlake KLF68-C Kold Locker 6' x 8' x 6' 7" Indoor Walk-In Freezer

Leave a review Item #: 596KLF68C MFR #: KLF68-CX





Floor Plan

Note: Representative Model Shown

Works With View All Items Share Add

Free Shipping

Custom Quote for Kristis Pourhouse

$13,549.00/Each

or payments as low as **$1,203.83**/month

CREDIT KEY

Prequalify >

Ships free with

Accessories & Options

Required
Door Hinge

Exterior Kickplate Type

Interior Kickplate Type

Optional - Alternate Floor Plans

Optional - Compressor Extended Warranty

1 Add to Cart

Earn up to $406.47 back with a Webstaurant Rewards Visa Credit Card

Wish List Rapid Reorder

Norlake 30" x 80" Kold Locker Walk-In Strip Curtain

$248.35/Each

1 Add to Cart



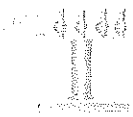
Noble Cher Gallon / 64(Arctic Kleer

$89.99/Eac

1 Add to Cart

- Easy assembly
- Top-mounted Capsule Pak maximizes interior storage space
- Aluminum floor seals the structure and adds a durable surface for storage
- Panels constructed of corrosion-resistant galvanized

Items You Might Like



Eagle Group BT5B-DT Spec-Bar Brass Air Cooled 5 Tap

$3,489.00/Each



Spiegelau 4 Vino Grand oz. Martini (

$140.48/Ca

1

1

Norlake KLF68-CX Details

The Norlake Kold Locker 6' x 8' x 6' 7" indoor walk-in freezer offers versatility and superior storage space all in one easy-to-assemble unit!

An innovative, self-contained, top-mounted Capsule Pak cooling unit provides 100% usable interior storage space by utilizing a flush coil design, which keeps all cooling components outside the walk-in freezer.

The 1 hp, 115V cooling unit has a temperature range of -10 to -8 degrees Fahrenheit. The self-contained Capsule Pak installs easily and uses R290 refrigerant.

The panels on the Norlake Kold Locker indoor walk-in freezer are made of coated 26-gauge, corrosion-resistant, embossed galvanized steel. The panels are insulated with 4" thick CFC-free HFC





Nor-Lake Kold Locker 15 Minute Set-Up Demonstration

About | Transcript | Embed

Putting together your Nor-Lake Kold Locker can be done in about 15 and a half minutes. You will see how easy it is to install yourselves in this step-by-step demonstration video.

NORLAKE KLF68-CX SPECS	
Quantity	1/Each
Width	72 Inches
Depth	96 Inches
Height	79 Inches
Nominal Width	6 Feet
Nominal Depth	8 Feet
Height (with refrigeration unit)	100 Inches
Nominal Height	6 2/3 Feet
Refrigeration Unit Height	19 Inches
Amps	17.03 Amps

steel for long-lasting durability

✓ Durable construction

UPC Code: 400010123896

Shipping:

Usually Ships in 6-8 Weeks

NORLAKE

View all Norlake Walk-In Freezers

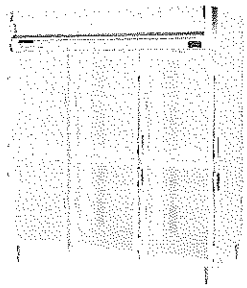
Need Parts & Accessories?

View replacement parts or accessories for Norlake KLF68-CX

Resources and Downloads for Norlake KLF68-CX

Beverage-Air HRPS3HC-1HG Horizon Series 78" Stainless Steel Glass Half Door Reach-In Refrigerator

Leave a review Item #: 185HRPS3HCHG MFR #: HRPS3HC-1HG





Works With

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Free Shipping

Custom Quote for Kristls Pourhouse

$12,534.67/Each

or payments as low as **$1,113.71**/month Prequalify > CREDIT KEY

Ships free with

What We Offer

Protect Your Product
Coverage starting at $137.85

Add Protection

1 Add to Cart

Earn up to $376.04 back
with a Webstaurant Rewards Visa Credit Card

Wish List Rapid Reorder



Beverage-Air 412-021D-01 Flat Shelf for H-Series 2 and
$86.99/Each

1 Add to Cart

Other Available Styles:

- Glass Half Door
- Glass Door
- Solid Door
- Solid Half Door

Beverage-Air HRPS3HC-1HG Details

This Beverage-Air

Beverage Air Horizon Series

Installation Services

We're expanding our network! Let us know if you're interested in installation services for your area. Get In Touch >

HRPS3HC-1HG Horizon Series 78" stainless steel glass half door reach-in refrigerator is perfect for keeping all of your cold ingredients close at hand. Its 78" design makes it great for operations that require additional cold storage, as it features a 71.52 cu. ft. capacity. The glass half doors provide easy access and visibility as well, ensuring that it's easy to load and retrieve ingredients as needed. Because they're half doors, they help retain the cold air when one door is open. A self-closing design and magnetic gaskets make sure that the doors are closed properly, while the 120 degree stay-open feature makes loading easy when your hands are full. The doors are even field reversible so the hinge sides are easy to change, and locks ensure security during off-hours.

This reach-in refrigerator is built with a stainless steel exterior and interior, as well as 2" thick CFC- and HCFC-free foamed-in-place polyurethane insulation for rigidity. Inside, bright LED lighting provides visibility, keeping your staff moving quickly and retrieving products without difficulty. It also includes a set of 9 wire shelves with 4 shelf clips

Reach-In Refrigerator

About | Transcript | Embed

Beverage Air's Horizon series reach-in refrigerator is a must-have in your kitchen! Watch this video for an in-depth look at its key features.

BEVERAGE-AIR HRPS3HC-1HG SPECS	
Quantity	1/Each
Width	78 Inches
Depth	33 5/8 Inches
Height	85 Inches
Interior Width	74 inches
Interior Depth	25 7/8 Inches
Interior Height	62 inches
Phase	1 Phase
Voltage	115 Volts
Access Type	Doors
Capacity	71.52 cu. ft.
Color	Silver
Compressor Location	Top Mounted
Construction	All Stainless Steel
Door Style	Swing
Door Type	Glass
Dutch Half Doors	With Dutch Half Doors
Features	Made in America
	Self-Closing Doors
Hinge Location	Left/Right/Rigl
Horsepower	1/2 HP
Installation Type	Freestanding
Number of Doors	6 Doors
Number of Shelves	9 Shelves
Plug Type	NEMA 5-15P

Product Overview

- Stainless steel interior and exterior
- Glass, self-closing doors with stay-open features, magnetic gaskets, and locks; 6" legs
- Top-mount refrigeration system with auto defrost and expansion valve technology
- Easy-to-use full electronic controls with status indicators and digital display
- Uses eco-friendly R290 refrigerant; 1/2 hp, 115V

UPC Code: 400013669896

Shipping:
Usually Ships in 16 Weeks

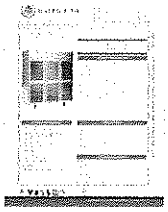
BEVERAGE-AIR

View all Beverage-Air Reach-In Refrigerators

Need Parts & Accessories?

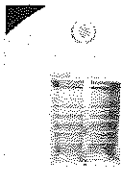
View a list of parts & accessories for Beverage-Air HRPS3HC-1HG

Resources and Downloads for Beverage-Air HRPS3HC-1HG


Specsheet



Manual


Instructions

Warranty



BevAir-Catalog

A PDF viewer is required to view this product's information.
Download Adobe Acrobat software

Warranty Info

Note: Beverage Air equipment purchased in 2013 or later will have a 3 year parts and labor warranty. Equipment purchased

Appendix C: Local Business Worksheet

Match on Main
Local Business Worksheet
City of Hart Economic and Redevelopment Team

Local Business Worksheet			
Point of Contact	First and Last Name: Charles Gale		
	Email: morningsidepalletmerchandise@yahoo.com		
	Cell Number: 231-742-3373	Office Number:	
	Best way to contact:	☒ Email ☒ Cell Phone ☐ Office Phone	
	Business Role:	☒ Owner ☐ Employee ☐ Other: Please describe your role	
Business Information	Legal Business Name: Morningside Pallet Merchandise LLC		
	dba (if applicable):		
	Street Address: 28 South State Street	City: Hart	
	State: Michigan	Zip Code: 49420	
	Employer Identification Number (EIN): 88-3345152		
	Date of Business Formation (filed with LARA): 8/1/2022 If sole proprietor, check here ☐		
	Business Type: ☒ Retail ☐ Restaurant ☐ Service ☐ Other		
	Please select the 4-digit NAICS Code that best represents your industry:		
	☐ 4421 Furniture Stores ☐ 4422 Home Furnishings Stores ☐ 4452 Specialty Food Stores ☐ 4461 Health and Personal Care Stores ☐ 4482 Shoe Stores ☐ 4483 Jewelry, Luggage, and Leather Goods Stores ☐ 4511 Sporting Goods, hobby, and Musical Instrument Stores ☐ 4512 Book Stores and News Dealers ☐ 4523 General Merchandise Stores, including warehouse clubs and supercenters ☐ 4531 Florists ☐ 4532 Office Supplies, Stationary, and Gift Stores ☐ 4533 Used Merchandise Stores ☒ 4539 Other Miscellaneous Store Retailers ☐ 7223 Special Food Services ☐ 7224 Drinking Places (alcoholic beverages) ☐ 7225 Restaurant and other eating places ☐ 8121 Personal Care Services ☐ 8129 Other personal services ☐ Other: Please identify 4-digit NAICS if not listed above. _____		
	Is your business a for-profit entity? ☒ Yes ☐ No		

	Is your business headquartered in Michigan? ☒ Yes ☐ No	
	How many **FULL-TIME** employees does your business currently have? (If you are a sole proprietor, please say "1")	Full Time ____2_____
	How many **NEW** jobs are going to be **CREATED** by your business as part of this project (full and part time)?	Full Time _____0_____ Part Time _____2_____
For New Businesses (in operation 12 months or less)	Identify the total square footage of the space the business is/will occupy:	Exterior Square Footage: Aprox. 60ft store frontage
		Interior Square Footage: 6000
	How long had the space being activated been vacant or underutilized? 6 Years	
	When did the business open? Or when does the business plan to open? 10/1/2022	
For Existing Businesses (in operation more than 12 months)	Identify the total square footage of the interior space the business is occupying:	
	Identify the total square footage of any NEW (currently vacant or underutilized) space being activated?	Exterior Square Footage:
		Interior Square Footage:
	How long has the space being activated been vacant of underutilized?	
Required Business Plan Submission	• New businesses (operating 12 months or less) are **REQUIRED** to provide a copy of a detailed business plan that has been reviewed by a third-party small business resource provider as part of the Match on Main application. • Existing businesses (in operation more than 12 months) have the OPTION to provide a business plan as part of the project application. • Reference the Match on Main Program Guide for Business Plan elements that need to be included.	
Business Location	Is your business a brick-and-mortar storefront with face-to-face operations located within your community's traditional downtown, historic neighborhood commercial corridor, or an area planned and zoned for concentrated commercial district? ☒Yes ☐No	
	Does the business lease the space it resides in? ☒Yes ☐No If yes, what is the remaining lease term? 12 Months	
	Does the business or business owners own the building it is located in? ☐Yes ☒No	
	What is the current taxable value of the property? $220000	

Project Scope	*Please describe the scope of the project, including specific activities or expenses, that you are seeking to fund through the Match on Main program. Explain how the project scope aligns with the budget and cost estimates provided within this application. Additionally, describe why the Match on Main funds are needed in order for this project to come to fruition.*	
	We are planning on installing Gondola racking, replacing the tables that we are currently using. With the additional space that the racking will provide for the store, we will be adding additional inventory.	
	Proposed start date: 1/1/2023	
	Proposed completion date: 4/1/2023	
	Eligible Activities Being Considered as Part of the Project Scope (Check all that apply): ☐ Technical Assistance ☒ Interior Building Renovation ☐ Permanent or semi-permanent activation of outdoor space ☐ Permanent or semi-permanent business infrastructure related to COVID-19 recovery efforts ☐ General marketing and/or technology ☒ Other ___Inventory_____	
Project Budget	Grant Request: $22,531	**TOTAL D**
	Total Project Cost: $25,034.09 (a minimum 10% match is required)	**TOTAL A**

	Source(s) of matching funds: Savings		
	Provide a detailed list of all items and cost of the work to be performed or the items to be purchased that will support a reimbursement request from the Match on Main dollars. Be specific by providing vendor, items and quantity, and cost.		
	Vendor	**Item / Quantity**	**Cost**
	Uline	Gondola Racking, Shelving	$11,709.09
	GRP Liquidations	Inventory, Pallet merchandise	$13,325
	Insert additional lines as needed.		
	REQUIRED: Attach project Cost Estimates from a Third-Party that reflect total private investment. Private investment includes any non-Match on Main funds that will be leveraged to implement the project within 6-months of an executed grant agreement. All costs associated with the proposed project should be reflected in the required third-party cost estimates.		
	REQUIRED: Provide a minimum of three photos that represent the scope of Match on Main request; this should include at least one exterior photo and at least one photo of the interior of the space.		
Private Investment	*Is your business meeting the required minimum cash match of 10% of the Match on Main grant request? Additionally, please describe any additional private investment - outside of the Match on Main grant request - that was or will be necessary for the completion of this project (i.e. any additional site improvements, furniture, fixtures, and equipment, or other business needs).*		
	Yes, we are meeting the required cash match out of pocket.		
	Total amount of additional private investment for the project: (Excluding the Grant Request or Total Project Cost totals listed in the budget section).		**TOTAL B**

	Private Investment Calculation (Please note – all of these calculations will be included within the Match on Main application.)		
	Total Project Cost	$25,034.09	**TOTAL A**
	+ Total Additional Private Investment	0.00	**TOTAL B**
	= Total Project Private Investment	$25,034.09	**TOTAL C**
	- Match on Main Grant Request	$22,531.09	**TOTAL D**
	= Project Private Investment	$ 2,503	**TOTAL E**
Narrative Questions	*Please describe the anticipated impact Match on Main funds will have on your business.*		
	Having shelving will let us have more merchandise to sell, with more merchandise being sold it will be likely that we will need to hire additional staff to work in the store. *With all of this our business can keep growing.*		

	Describe any other tools, activities, technical assistance, or financial resources investigated to support this project and/or business operations. This may include other funding programs, owner-led improvements, traditional financing, local grants, analyzing the cost/benefit of the investment, consultation with local small business resource providers, market data, or national trends/ best practices. Why did you pursue or not pursue these avenues of technical assistance, business resources, financial resources, etc.?
	We have only used our own money for getting the business started. We are looking for anything that will help us in being a successful business.

	Describe how the execution of the proposed project will result in business growth. Please provide specific examples.
	Racking will provide more space for additional merchandise. With more inventory, customers will have more things to purchase. With more purchases from customers will result in our growth that will include hiring additional employees.
	Describe how the proposed project will result in increased efficiencies in operations and/or will result in the activation of underutilized or vacant space. Please provide specific examples.
	With the addition of retail racking and more merchandise, we will be able to display our merchandise better making our customers shopping experience better. With the continued support of our customers, we will be able to keep a large vacant storefront open for a long time.

	How is execution of this project anticipated to result in the creation and/or retention of jobs within your business? Please include at least the following information: number of jobs that will be retained and/or created (including owner/operator, if applicable), the type of jobs that will be retained and/or created, and whether the job(s) retained and/or created will be full or part time positions. Note that Match on Main is not evaluating projects based on the number of jobs created or retained, but simply would like to understand how projects will impact job creation and/or retention.
	We believe that having retail racking and more merchandise to sell, that we will create 2 full time jobs for us as the owners plus at least 2 part time jobs. We expect with growth of the business, additional staffing will be needed.

	Recognizing that Match on Main is a grant reimbursement program, how do you intend to cover the costs associated with your project prior to receiving reimbursement from the Michigan Economic Development Corporation? In your response, please be sure to include the total cost of the project, what sources of funds will be used to pay for all elements of the project PRIOR to Match on Main reimbursement, the amount of each funding source planned to be used and when funds will be available for each identified source.
	We are going to barrow most of the project cost of $25,034.09 from our local credit union. We will also be using some money from the business.
	What is the timeline for starting and completing all project activities? Per the Match on Main Program Guide, projects must begin after submitting a formal application for Match on Main funding and, if awarded, must be completed within 6 months of grant execution.
	Our proposed start date for the project is 1/1/20232 and to be completed by 4/1/2023

Additional MEDC Program Requirements	**Match on Main Program:** Match on Main is a grant program for small businesses and has awarded two previous funding rounds. (This does not include the Match on Main – COVID19 Response Program). Please verify that you HAVE NOT previously been awarded Match on Main funding. Find a list of previous grantees here: https://www.miplace.org/small-business/resources/ .	☐ Yes, I have received Match on Main funding previously.
		☒ No, I have not received Match on Main funding previously.
	Ineligible Business Types: The Program Guidelines outline a number of ineligible business types including franchises (including independent contractor agreements), businesses located in strip malls (unless located in an area zoned and approved for future concentrated mixed-use development), "big box" retailers, businesses whose primary sales come from marijuana, CBD, tobacco, and/or any other businesses deemed ineligible by the MEDC.	☒ I understand
		☐ I do not identify as an ineligible business
	Program Guide: The Match on Main Program Guide should be reviewed by the business owner prior to completing the Local Business Worksheet. Review the program guide here: https://www.miplace.org/small-business/match-on-main/	☒ I have reviewed the MOM Program Guide
	Reimbursement Grant Program: Match on Main is a reimbursement grant program provided to local units of government, downtown development authorities, or other downtown management or community development organizations who administer funds to the small business that applicant applied on behalf of.	☒ I understand
	Sub-grant Awards: Grantees will be required to enter into a sub-grant agreement with the small business being supported.	☒ I understand
	Compliance & Post-grant Reporting: If awarded, businesses will be required to complete compliance requirements and post-grant reporting.	☒ I understand
	Required Attachment – Third Party Cost Estimate: I have gathered and will submit a project cost estimate for proposed work that includes scope and total cost in a separate document.	☒ I have included these as part of my application submission

	Required Attachment – Photos: I have provided a minimum of three photos that represent the scope of Match on Main request (including at least one exterior photo and at least one photo of the interior of the space	☒ I have included these as part of my application submission
Local Questions & Considerations	In what ways have you supported the Hart community and its downtown?	
	We have opened our business at a location that has been vacant for years. We believe that having our business in this location will bring a lot of people downtown to shop, not only in our store but in the other businesses as well. With our low prices on our merchandise, our customers will save money. They will not only save on there purchases, but they will save gas money by shopping local.	

ULINE

1-800-295-5510
uline.com
customer.service@uline.com

PRICING REQUEST

REQUEST # PRB126669

Thank you for your interest in Uline!

PROVIDED TO: MORNINGSIDE PALLET MERCHANDISE
28 S STATE ST
HART MI 49420-1123

SHIP TO: MORNINGSIDE PALLET MERCHANDISE
28 S STATE ST
HART MI 49420-1123

CUSTOMER NUMBER	SHIP VIA	REQUEST DATE
	MOTOR FREIGHT - HOLLAND	10/08/22

QUANTITY	U/M	ITEM NUMBER	DESCRIPTION	UNIT PRICE	EXT. PRICE
16	EA	H-4443PT	GONDOLA SHELVES - 36 X 16", PLATINUM	41.00	656.00
8	EA	H-4442	SINGLE-SIDED END CAP UNIT - 36 X 19 X 72", PLATINUM	309.00	2,472.00
10	EA	H-3877PT	GONDOLA SHELVES - 48 X 16", PLATINUM	41.00	410.00
20	EA	H-3876-ADD	ADD-ON UNIT FOR DOUBLE-SIDED GONDOLA - 48 X 35 X 72", PLATINUM	243.00	4,860.00
4	EA	H-3876	DOUBLE-SIDED GONDOLA STARTER UNIT - 48 X 35 X 72", PLATINUM	487.00	1,948.00

SUB-TOTAL	SALES TAX	SHIPPING/HANDLING	TOTAL
10,346.00	662.78	700.31	11,709.09

NOTE:

ATTENTION: CHARLES GALE

Grp Liquidations shared a link.
Admin · 23h ·

TGT GM- $500
AMZ monsters- $550
AMZ mediums- $425
Blackwraps- $675
Hobby lobby Gaylord- 2 for $300
3333 S. division Grand Rapids, MI 49548

20 TGT GM Pallets	22 @ $500	$11,000
4 AMZ medium PLTS	4 @ $425	$1,700
1 Blackwrap PLT	1 @ $625	$625
		$13,325

Estimate for Chad Gale @ Morningside Pallet Merchandise



GRP LIQUIDATIONS

3333 S Division Ave | Suite A1
Grand Rapids 49548
grpliquidations.com

Every week is...

NEW INVENTORY!

Appliances
Baby Items
Camping

Clothing
Home Decor
Electronics

Exercise Equipment
Furniture

Pet Supplies
Sports
Toys

OPEN

Specializing in overstock merchandis

MORNINGSIDE

PALLET

MERCHANISE

CHECK US OUT ON FACEBOOK!

Welcome
OPEN
Thurs 3-7
Fri 3-7
Saturday 9am-5p
Sunday 9am-5p


EXIT
OPEN
TW-05S
Koolatron
QUICKPUMP

TRITECH™ SUPPORT SYSTEM
TRITECH™ AIR MATTRESS
PREMIUM COMFORT & LONGEVITY
QUEEN 24"
SOFT TOP™
Bestway
Canon
PIXMA TR4720
FRAGILE
HANDLE WITH CARE
• Touch Switch
• Anti-Fog
• Dimmable
• Professional Installation Recommended
$80.00
QTY: 1PC
G.W.: 13.65 kg
N.W.: 10.02 kg
FOAM


HONEST
clean conscious diapers
68
3
HONEST
clean conscious diapers
44
6
HONEST
60
overnight
diapers
6

Appendix C: Local Business Worksheet

Match on Main
Local Business Worksheet
City of Hart Economic and Redevelopment Team

Local Business Worksheet			
Point of Contact	First and Last Name: Mary Lulich		
	Email: mary@pixelgrafixstudio.com		
	Cell Number: 231-450-2669	Office Number: 231-861-0022	
	Best way to contact:	☐ Email ☒ Cell Phone ☐ Office Phone	
	Business Role:	☒ Owner ☐ Employee ☐ Other: Please describe your role	
Business Information	Legal Business Name: Pixel Grafix Studio		
	dba (if applicable):		
	Street Address: 112 E Main St., Suite 2	City: Hart	
	State: MI	Zip Code: 49420	
	Employer Identification Number (EIN): 47-3051890		
	Date of Business Formation (filed with LARA): 3/9/2015 If sole proprietor, check here ☒		
	Business Type: ☐ Retail ☐ Restaurant ☒ Service ☐ Other		
	Please select the 4-digit NAICS Code that best represents your industry:		
	☐ 4421 Furniture Stores ☐ 4422 Home Furnishings Stores ☐ 4452 Specialty Food Stores ☐ 4461 Health and Personal Care Stores ☐ 4482 Shoe Stores ☐ 4483 Jewelry, Luggage, and Leather Goods Stores ☐ 4511 Sporting Goods, hobby, and Musical Instrument Stores ☐ 4512 Book Stores and News Dealers ☐ 4523 General Merchandise Stores, including warehouse clubs and supercenters ☐ 4531 Florists ☐ 4532 Office Supplies, Stationary, and Gift Stores ☐ 4533 Used Merchandise Stores ☐ 4539 Other Miscellaneous Store Retailers ☐ 7223 Special Food Services ☐ 7224 Drinking Places (alcoholic beverages) ☐ 7225 Restaurant and other eating places ☐ 8121 Personal Care Services ☐ 8129 Other personal services ☐ Other: Please identify 4-digit NAICS if not listed above. ___32311_____		
	Is your business a for-profit entity? ☒ Yes ☐ No		

	Is your business headquartered in Michigan? ☒ Yes ☐ No	
	How many **FULL-TIME** employees does your business currently have? (If you are a sole proprietor, please say "1")	Full Time ____2_____
	How many **NEW** jobs are going to be **CREATED** by your business as part of this project (full and part time)?	Full Time ____1_____ Part Time _____
For New Businesses (in operation 12 months or less)	Identify the total square footage of the space the business is/will occupy:	Exterior Square Footage: n/a
		Interior Square Footage:
	How long had the space being activated been vacant or underutilized?	
	When did the business open? Or when does the business plan to open?	
For Existing Businesses (in operation more than 12 months)	Identify the total square footage of the interior space the business is occupying: 1250 sq. ft.	
	Identify the total square footage of any NEW (currently vacant or underutilized) space being activated?	Exterior Square Footage:
		Interior Square Footage:
	How long has the space being activated been vacant of underutilized?	
Required Business Plan Submission	• New businesses (operating 12 months or less) are **REQUIRED** to provide a copy of a detailed business plan that has been reviewed by a third-party small business resource provider as part of the Match on Main application. • Existing businesses (in operation more than 12 months) have the OPTION to provide a business plan as part of the project application. • Reference the Match on Main Program Guide for Business Plan elements that need to be included.	
Business Location	Is your business a brick-and-mortar storefront with face-to-face operations located within your community's traditional downtown, historic neighborhood commercial corridor, or an area planned and zoned for concentrated commercial district? ☒Yes ☐No	
	Does the business lease the space it resides in? ☒Yes ☐No If yes, what is the remaining lease term? July 2025	
	Does the business or business owners own the building it is located in? ☐Yes ☒No	
	What is the current taxable value of the property? n/a	
Project Scope	*Please describe the scope of the project, including specific activities or expenses, that you are seeking to fund through the Match on Main program. Explain how the project scope aligns with the budget and cost estimates provided within this application. Additionally,*	

	describe why the Match on Main funds are needed in order for this project to come to fruition.
	Prior to the pandemic, my supply prices were stable with ample vendors to use. Costs were relatively stable, and I would update pricing once a year. Even delivery times for paper products were one to two days. The standard lead times have reached 3-6 months depending on the product needed. Today, with escalating paper costs, I find it necessary to update my prices to my customers. This is a very cost-conscious community. If I have to resort raising the prices each time product comes in, I'm afraid my customers will begin to look at other forms of communication versus printed materials. Due to the uptick in purchasing, my revenue doesn't fully cover the increased price of paper. Profit margins as squeezed, and business plans are put on hold. As businesses have prepared to reopen or reinvent themselves, I have been able to maintain the bulk of my business during Covid-19. The challenges now are primarily due to economic conditions beyond my control. I have plans to grow my business. Due to supply price increases, my business is stretched to the limit financially. This has hindered business growth. If I'm awarded the Match on Main grant, it would provide an opportunity to navigate difficult supply issues and provide resources to work on building my business. Here is an article from 2018 that identifies printing industry challenges. What is behind the increasing paper costs? – Printwell This article is from Staples and reflects more recent paper price increases. Paper Price Trends: Pulp Prices Increase Cost of Paper and Packaging (staples.com)
	Proposed start date: January 2023
	Proposed completion date: June 2023

	Eligible Activities Being Considered as Part of the Project Scope (Check all that apply): ☐ Technical Assistance ☐ Interior Building Renovation ☐ Permanent or semi-permanent activation of outdoor space ☐ Permanent or semi-permanent business infrastructure related to COVID-19 recovery efforts ☐ General marketing and/or technology ☒ Other __Inventory	
Project Budget	Grant Request: $25,000	**TOTAL D**
	Total Project Cost: $27,500 (a minimum 10% match is required) $2,500.	**TOTAL A**
	Source(s) of matching funds: Cash flow from operations	
	Provide a detailed list of all items and cost of the work to be performed or the items to be purchased that will support a reimbursement request from the Match on Main dollars. Be specific by providing vendor, items and quantity, and cost.	

Vendor	**Item / Quantity**	**Cost**
Central Michigan Paper	Envelopes, house papers, all paper for printing.	This year to Oct. 8, have spent $54,761 on inventory of paper (in 2021, same period was $23,785

Insert additional lines as needed.
REQUIRED: Attach project Cost Estimates from a Third-Party that reflect total private investment. Private investment includes any non-Match on Main funds that will be leveraged to implement the project within 6-months of an executed grant agreement. All costs associated with the proposed project should be reflected in the required third-party cost estimates.

	REQUIRED: Provide a minimum of three photos that represent the scope of Match on Main request; this should include at least one exterior photo and at least one photo of the interior of the space.		
Private Investment	*Is your business meeting the required minimum cash match of 10% of the Match on Main grant request? Additionally, please describe any additional private investment – outside of the Match on Main grant request – that was or will be necessary for the completion of this project (i.e. any additional site improvements, furniture, fixtures, and equipment, or other business needs).*		
	The match will be paid from current business operations.		
	Total amount of additional private investment for the project: (Excluding the Grant Request or Total Project Cost totals listed in the budget section).		**TOTAL B**
	Private Investment Calculation (Please note – all of these calculations will be included within the Match on Main application.)		
	Total Project Cost	$25,000	**TOTAL A**
	+ Total Additional Private Investment	$2,500	**TOTAL B**
	= Total Project Private Investment		**TOTAL C**
	- Match on Main Grant Request		**TOTAL D**
	= Project Private Investment	$27,500	**TOTAL E**
Narrative Questions	*Please describe the anticipated impact Match on Main funds will have on your business.*		
	The ongoing supply chain issues has created a very challenging environment. Suppliers have consolidated and fewer companies exist that supply specialty paper. The current economic challenges are very difficult for small business to secure the inventory necessary and maintain operations. The Match on Main would provide the support I would need to purchase larger quantities in advance and obtain better pricing. The economic outlook is that inflation will continue to be high for the next 12-18 months.		

	Describe any other tools, activities, technical assistance, or financial resources investigated to support this project and/or business operations. This may include other funding programs, owner-led improvements, traditional financing, local grants, analyzing the cost/benefit of the investment, consultation with local small business resource providers, market data, or national trends/ best practices. Why did you pursue or not pursue these avenues of technical assistance, business resources, financial resources, etc.?
	In the past year, I have applied for: • Match on Main • Optimize Main Street • FHLBank Indianapolis Small Business Grant Program • New Match on Main.

	Describe how the execution of the proposed project will result in business growth. Please provide specific examples.
	This money would allow me to purchase advance inventory to ensure my customer's needs are met in a timely fashion. Business customers come to me because I can enhance and produce their material for their livelihood, which is most generally time sensitive. Freeing me up to work on staff increases for potential future growth. With inventory obtained in advance, I will be able to focus more on growing the business to include prospecting for new clients or projects. My plans include adding one full time employee as business grows. The time spent sourcing product takes time that could be used for other activities.
	Describe how the proposed project will result in increased efficiencies in operations and/or will result in the activation of underutilized or vacant space. Please provide specific examples.

	Being able to purchase inventory in advance, allows me to purchase at quantity discounts thus taking advantage of lower prices today. Fewer hours spent between 8am-5pm purchasing supplies allows me to work more in sales/marketing. Turn-around time for 'rush' orders are minimized. This allows for more flexibility to accept these late minute jobs.
	How is execution of this project anticipated to result in the creation and/or retention of jobs within your business? Please include at least the following information: number of jobs that will be retained and/or created (including owner/operator, if applicable), the type of jobs that will be retained and/or created, and whether the job(s) retained and/or created will be full or part time positions. Note that Match on Main is not evaluating projects based on the number of jobs created or retained, but simply would like to understand how projects will impact job creation and/or retention.

	This project would help my business in several areas. 1. Retain my current full-time employee. 2. Provide the needed financial support to hire one full-time employee (summer). 3. Operational efficiency by lowering cost of inventory (buying at a discount) 4. Flexibility to accept "rush" projects from customers (increased sales) 5. Owner/operator efficiency with less time spent shopping for inventory 6. Owner/Operator would have more time to prospect for new clients
	Recognizing that Match on Main is a grant reimbursement program, how do you intend to cover the costs associated with your project prior to receiving reimbursement from the Michigan Economic Development Corporation? In your response, please be sure to include the total cost of the project, what sources of funds will be used to pay for all elements of the project PRIOR to Match on Main reimbursement, the amount of each funding source planned to be used and when funds will be available for each identified source.
	The costs will be covered through ongoing operations. Upon receiving the grant reimbursements, it will then provide the needed funds to advance my inventory purchases. With this being a reimbursement, it will allow for time to plan, organize, and set up space to receive additional inventory. This will help advance my business as we approach the summer months. I would be looking for summer help with the expectation of ongoing employment. The total cost of this project is $27,500, which includes $25,000 Match on Main grant and my 10% ($2,500) match. The 10% match will come from operations over the remainder of the year and will be available on January 1, 2023.
	What is the timeline for starting and completing all project activities? Per the Match on Main Program Guide, projects must begin prior to submitting a formal application for Match on Main funding and, if awarded, must be completed within 6 months of grant execution.

	Pixel Grafix Studio is operating and purchasing paper inventory. This process will continue, so we have started and will continue project activities. The prior year's paper inventory purchases were more than $50,000. The paper industry is projecting price increases in 2023. I don't foresee any barriers to completing this project within the 6 months of grant execution.	
Additional MEDC Program Requirements	**Match on Main Program:** Match on Main is a grant program for small businesses and has awarded two previous funding rounds. (This does not include the Match on Main – COVID19 Response Program). Please verify that you HAVE NOT previously been awarded Match on Main funding. Find a list of previous grantees here: https://www.miplace.org/small-business/resources/ .	☐ Yes, I have received Match on Main funding previously. ☒ No, I have not received Match on Main funding previously.
	Ineligible Business Types: The Program Guidelines outline a number of ineligible business types including franchises (including independent contractor agreements), businesses located in strip malls (unless located in an area zoned and approved for future concentrated mixed-use development), "big box" retailers, businesses whose primary sales come from marijuana, CBD, tobacco, and/or any other businesses deemed ineligible by the MEDC.	☐ I understand ☒ I do not identify as an ineligible business
	Program Guide: The Match on Main Program Guide should be reviewed by the business owner prior to completing the Local Business Worksheet. Review the program guide here: https://www.miplace.org/small-business/match-on-main/	☒ I have reviewed the MOM Program Guide
	Reimbursement Grant Program: Match on Main is a reimbursement grant program provided to local units of government, downtown development authorities, or other downtown management or community development	☒ I understand

	organizations who administer funds to the small business that applicant applied on behalf of.	
	Sub-grant Awards: Grantees will be required to enter into a sub-grant agreement with the small business being supported.	☒ I understand
	Compliance & Post-grant Reporting: If awarded, businesses will be required to complete compliance requirements and post-grant reporting.	☒ I understand
	Required Attachment – Third Party Cost Estimate: I have gathered and will submit a project cost estimate for proposed work that includes scope and total cost in a separate document.	☒ I have included these as part of my application submission
	Required Attachment – Photos: I have provided a minimum of three photos that represent the scope of Match on Main request (including at least one exterior photo and at least one photo of the interior of the space	☒ I have included these as part of my application submission
Local Questions & Considerations	In what ways have you supported the Hart community and its downtown?	
	I have served on initiatives to help the businesses in the community. During the winter months I will participate in Art in Hart. I personally, anonymously, brought in a person that gave H.E.A.R.T. $10,000 for a gift card program in 2019. I participate with the downtown Hart Historic District with donating most of their needed printed material. I also volunteer for them. I consider myself generous with my time and talent to help best represent the community.	

Some facilities are experiencing weather-related delays. Please contact customer service for any issues. | COVID-19 FAQ & Updates

Flyers



View Larger



Size
8.5" x 11"

Orientation
Horizontal | Vertical

Paper
14 pt. Uncoated Cover

Color
Full Color Both Sides

Quantity
Please select an option

Subtotal (excludes shipping) : **$0.00**

Upload Front | Upload Back | Online Designer

Product Details | Paper Stocks | File Setup | Templates

Sizes:
4" x 6"
5" x 7"
6" x 6"
5.5" x 8.5"
8" x 8"
8.5" x 11"
8.5" x 14"
11" x 17"
12" x 12"

Paper Stocks:
100 lb. Gloss Book
100 lb. Gloss Cover
14 pt. Gloss Cover
14 pt. Uncoated Cover
70 lb. Opaque Smooth White
80 lb. Gloss Book
80 lb. Recycled Matte Text
100 lb. Recycled Matte Cover
Recycled paper option available.

Print Options:
Full Color Both Sides
Full Color Front, Blank Back


CFS


SHELBY HIGH SCHOOL
SCIENCE OLYMPIAD
PIG ROAST


HEGG'S
gallery of fine furniture
pixelgrafixstudio
.com


pixelgrafixstudio
PRINTING
GRAPHIC DESIGN
WEBSITES
BANNERS
SIGNS
HOURS:
M-F 10AM-4PM
OFF HOURS BY APPOINTMENT
231-861-0022

Hart TIFA Project Commitments	Budget	Actual	Budget	Actual	Budget	Actual	Budget	Actual	Budget	Actual	Budget	Actual	Budget	Actual
	FY22-23	FY22-23	FY23-24	FY23-24	FY24-25	FY24-25	FY25-26	FY25-26	FY26-27	FY26-27	FY27-28	FY27-28	TOTAL	TOTAL
Revenue	$ 225,000	**$ 57,815**	$ 230,900		$ 236,600		$ 242,600		$ 248,700		$ 254,800		$ 1,438,600	$ 57,815
Expenses (Projects)														
Speaker System	$ 7,500													
Streetscape Design Plan	$ 32,200												$ 32,200	$ -
Streetscape Construction			$ 150,000		$ 200,000		$ 200,000						$ 550,000	$ -
Stormwater Main	$ 25,000		$ 25,000		$ 25,000								$ 75,000	$ -
Flower Pots & Plantings	$ 25,000		$ 2,500		$ 2,500		$ 2,500						$ 32,500	$ -
Pocket Park	$ 500												$ 500	$ -
Hart Commons			$ 1,000		$ 1,000		$ 1,000						$ 3,000	
Paint Light Poles													$ -	$ -
Boat Docks at Hart Commons			$ 50,000		50000								$ 100,000	$ -
Garbage Enclosures	$ 3,500												$ 3,500	$ -
Administration	$ 25,000	**$ 9,000**	$ 25,000		$ 25,000		$ 25,000		$ 25,000		$ 25,000		$ 150,000	$ 9,000
Property Improvement Grant	$ 49,395		$ 40,000		$ 40,000		$ 40,000		$ 40,000		$ 40,000		$ 249,395	$ -
3 E Main (Ceres)	$ 34,200		$ 10,000		$ 10,000								$ 54,200	$ -
Walkers Demolition	$ 25,000												$ 25,000	$ -
Sidewalks	$ 18,000												$ 18,000	$ -
Wayfinding Project	$ 35,766	**$ 4,988**	$ 35,766										$ 71,532	$ 4,988
Art Support	$ 6,750	**$ 225**	$ 5,000										$ 11,750	$ 225
	$ 287,811	**$ 14,213**	**$ 344,266**	**$ -**	**$ 353,500**	**$ -**	**$ 268,500**	**$ -**	**$ 65,000**	**$ -**	**$ 65,000**	**$ -**	**$ 1,376,577**	**$ 14,213**
NET	**$ (62,811)**	**$ 43,603**	**$ (113,366)**	**$ -**	**$ (116,900)**	**$ -**	**$ (25,900)**	**$ -**	**$ 183,700**	**$ -**	**$ 189,800**	**$ -**	**$ 62,023**	**$ 43,603**
Account Balance $312,173	**$ 249,362**	**$ 355,776**	**$ 135,996**		**$ 19,096**		**$ (6,804)**		**$ 176,896**		**$ 366,696**			